



stx OSV

Offshore & Specialized Vessels



4Q 2010 Results Presentation

STX OSV Holdings Limited

15 February 2011





Disclaimer

This presentation should be read in conjunction with STX OSV Holdings Limited's results for the period ended 31 December 2010 in the SGXNet announcement. Figures are based on the combined financial statements (CFS) for the Group which are prepared on the same basis as the CFS in the prospectus dated 4 November 2010.

This presentation may contain forward-looking statements that involve risks and uncertainties. Such forward-looking statements and financial information involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements and financial information. Such forward-looking statements and financial information are based on numerous assumptions regarding our present and future business strategies and the environment in which we will operate in the future. As these statements and financial information reflect our current views concerning future events, these statements and financial information necessarily involve risks, uncertainties and assumptions. Actual future performance could differ materially from these forward-looking statements and financial information. You are cautioned not to place undue reliance on these forward looking statements, which are based on the Company's current view of future events.



■ Agenda

- Business update
- Financial highlights
- Outlook





Key messages

- **Revenue** of NOK 11,881 million for FY 2010, stable compared to NOK 11,895 million in FY 2009
- **EBITDA** of NOK 1,330 million for FY 2010, up from NOK 648 million in FY 2009
- **EBITDA margin**, representing EBITDA to total operating revenues, increased to 11.2% from 5.4%
- **Order intake** for FY 2010 almost tripled to NOK 12,555 million, from NOK 4,458 million in FY 2009. Order intake in 4Q 2010 amounted to NOK 2,789 million
- 49 vessels in **order book** as at 31 December 2010, of which 37 of own design
- Currently slow market, but the Group believes it is recognized in the market as an innovative, competent and reliable partner and will be able to benefit from its market position to obtain new orders



4Q 2010

 **Business update**

Vessel deliveries and new contracts in 4Q 2010

Vessel deliveries

3 AHTS

- Skandi Peregrino from Vietnam to Aker DOF Deepwater
- Skandi Ipanema from Brazil to DOF ASA
- Skandi Hercules from Aukra to DOF Installer ASA

1 OSCV

- Well Intervention Vessel Aker Wayfarer to Aker Oilfield Services

1 Ice-breaking tug

- Mangystau-2 to JSC Circle Marine Invest

New contracts

Six new vessel contracts secured

- 4 PSVs to Farstad Shipping for an approx. value of NOK 1.3 billion
- 1 PSV to an undisclosed customer
- 1 OSCV to an undisclosed customer for an approx. value of NOK 600 million

Total new order intake of NOK 2,789 million in 4Q 2010

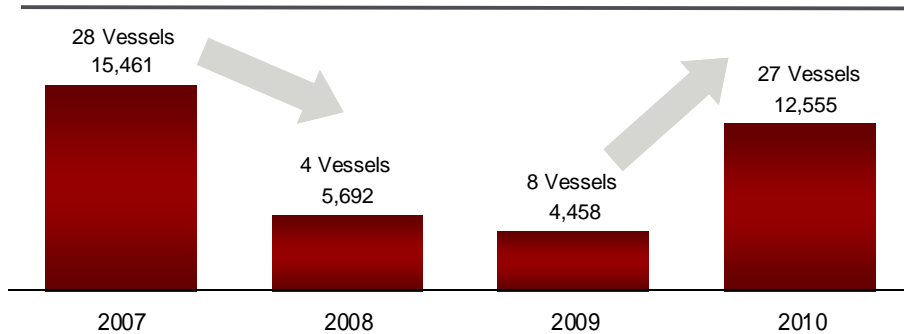
- Total also includes variation orders, trading packages, and currency adjustments

Contracts for eight LPG carrier for an approximate value of NOK 3 billion not yet made effective (not included in order book)

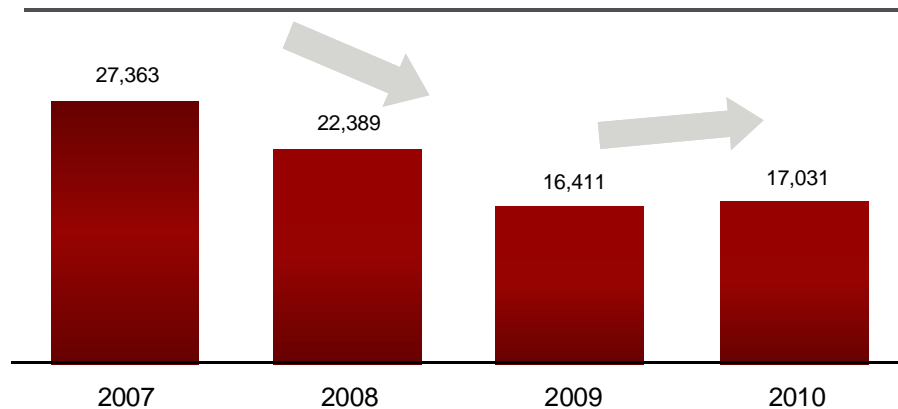
As of 31 December 2010, the Group had 49 vessels in the order book, 37 of which will be of STX OSV's own design.

Order book development in 4Q 2010

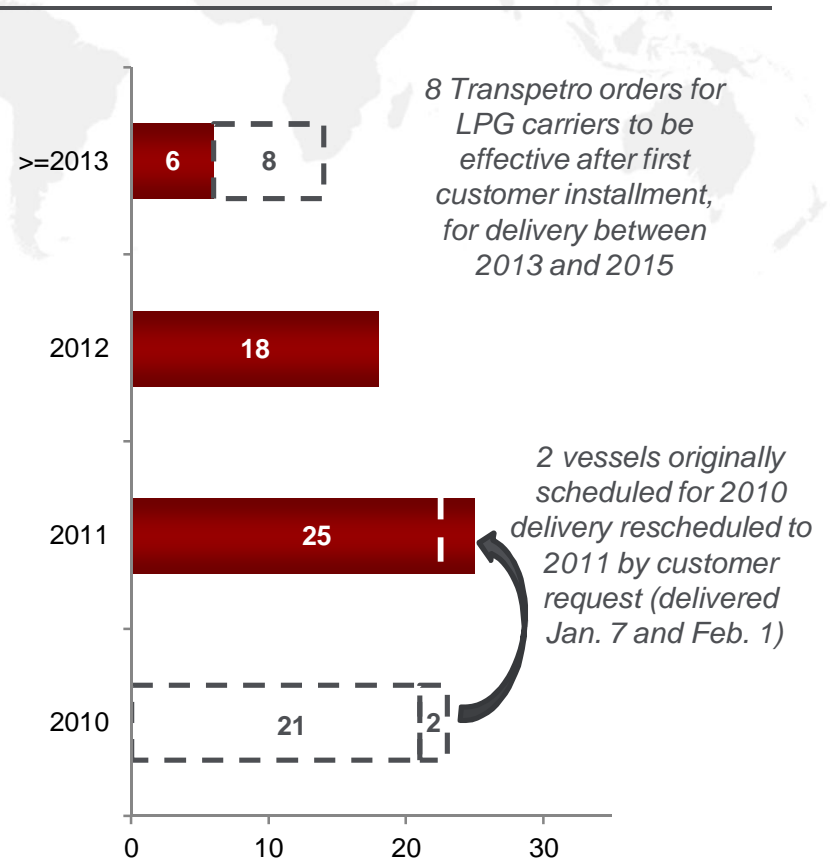
Order intake (NOK million)



Order book (NOK million)



Order book as of 31 December 2010 (# of vessels)





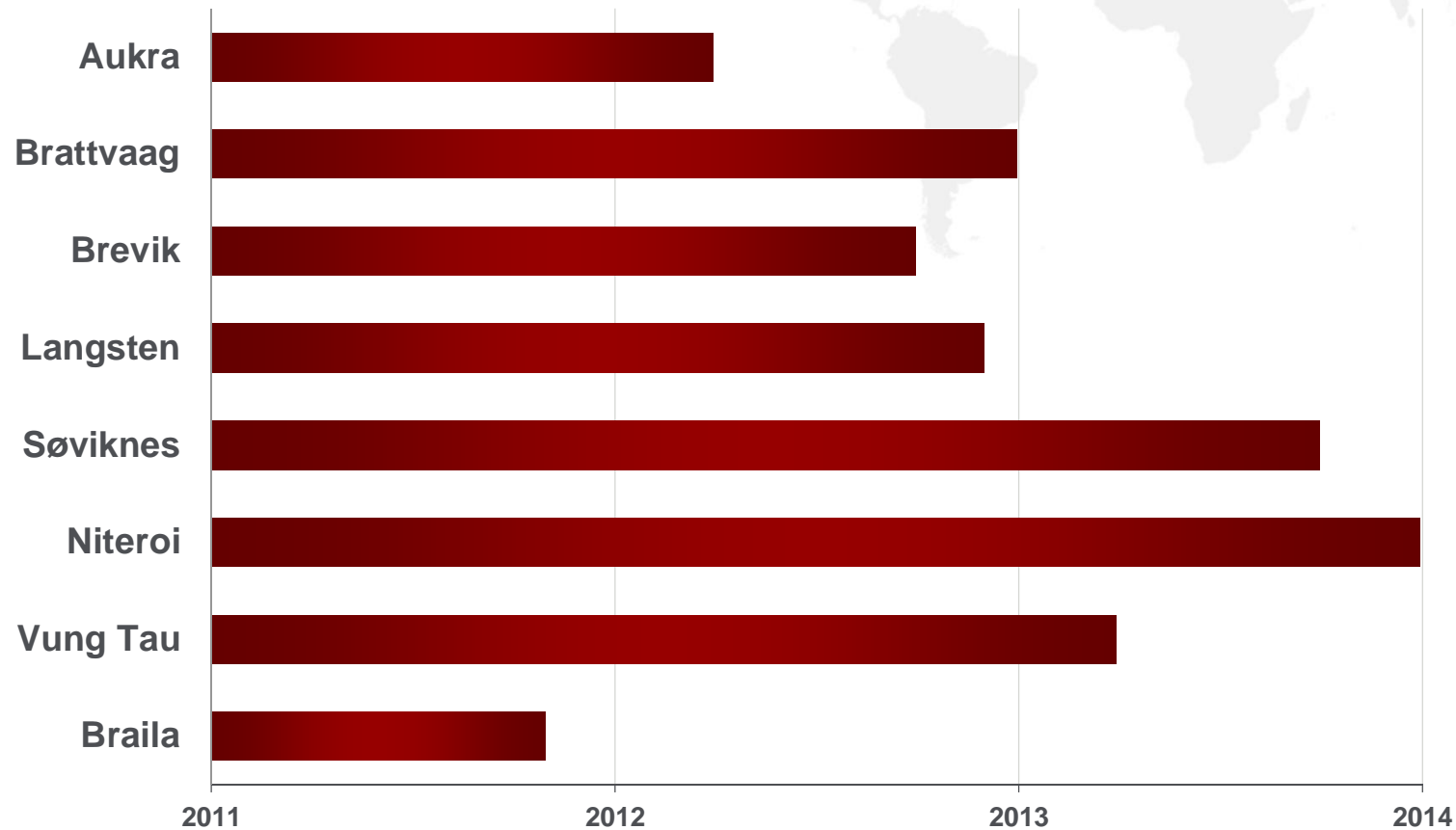
Order book by region and vessel type

By Region	Order book 30 Sept. 2010	Deliveries 4Q 2010	Order intake 4Q 2010	Order book 31 Dec. 2010
Norway / Romania	33	3	4	34
Brazil	10	1	0	9
Vietnam	5	1	2	6
Total	48	5	6	49

By Vessel Type	Order book 30 Sept. 2010	Deliveries 4Q 2010	Order intake 4Q 2010	Order book 31 Dec. 2010
AHTS	15	3	0	12
PSV	21	0	5	26
OSCV	4	1	1	4
Other	8	1	0	7
Total	48	5	6	49



Order book length per yard as of 31 Dec. 2010



Note: Order book length indicates quarter of last contractual delivery
Braila includes fully-outfitted vessels only (not hull deliveries)



Strong operational performance

- Positive trend in key HSE (Health, Safety, Environment) indicators (FY 2010 vs. FY 2009)
 - LTI (Lost Time Injuries), 3.2 down from 3.9 ¹⁾
 - TRI (Total Recordable Injuries), 6.1 down from 8.3 ²⁾
 - Sick leave, 3.1% down from 3.8% ³⁾
- Generally good project execution
 - Strengthened integration in the value chain Romania – Norway; good collaboration on design, engineering and production
 - Successful training programs and development of the organization in Vietnam
 - New levels of technological complexity successfully mastered in Brazil
 - Good quality and timely deliveries from suppliers
- High rate of on-time deliveries
 - More than 95% of vessels delivered without penalties
 - Several vessels delivered before contractually agreed delivery date

1) Lost Time Injury incidents per million manhours; own employees and subcontractors

2) Total Recordable Injury incidents per million manhours; own employees and subcontractors

3) % sick leave, own employees only

Full control of Vietnam subsidiary acquired



- Acquisition of remaining 30% shares in STX OSV Singapore Pte. Ltd gives STX OSV full control over Vietnam yard
- S\$ 6.6 million use of proceeds from the IPO

- Yard capacity about 7000-10,000 tons steel weight per year
- 650 employees
- Hull production and outfitting capacity about 3-4 vessels per year
- 2 vessels successfully delivered since start-up in 2008
- 4 out of original series of six AHTS still to be delivered in 2011 and 2012
- 2 new PSV contracts secured in Dec. 2010 for delivery in 2012 and 2013



■ Development of Brazil new yard project on track

- New shipyard development at Suape, Pernambuco, Brazil
- Planning and permitting process in progress
 - Land transfer
 - Basic design
 - Equipment definition
 - Civil works bidding process
 - Financing
- Environmental license expected to be granted at the end of 1Q 2011
- Civil construction works scheduled to start in 2Q 2011
- Transpetro contracts to be made effective following issuance of the environmental license, and the construction financing from FMM
 - Detailed technical specification and contracting of main equipment in progress

Existing yard in Niterói, Rio de Janeiro



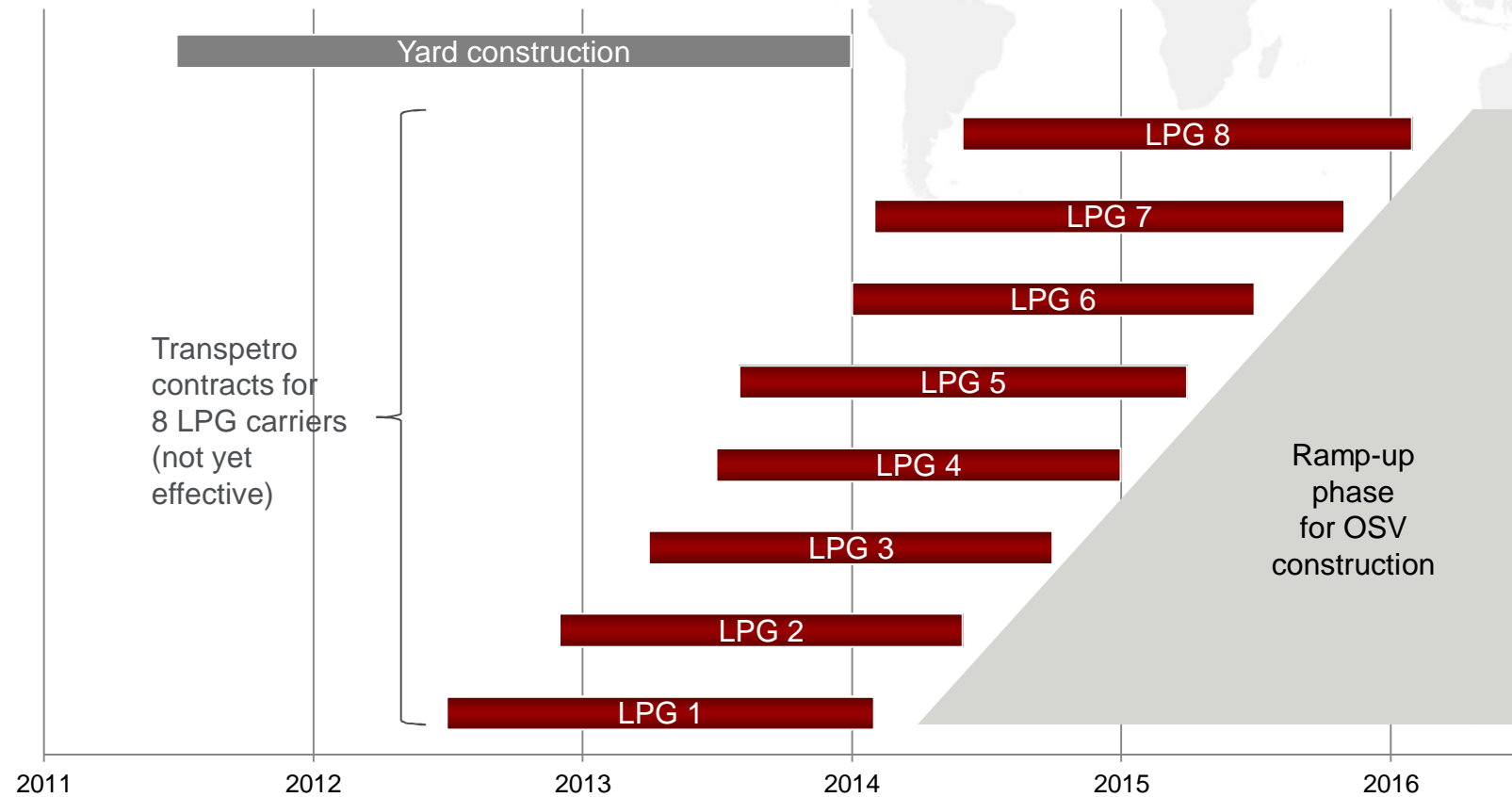
- 65,000 m² effective area
- ~6000 t/year steel processing capacity
- 210 m quay length

■ New yard at Suape, Pernambuco (illustration)



Note: Preliminary yard layout and specifications

Tentative schedule for new yard construction and Transpetro orders (illustrative)

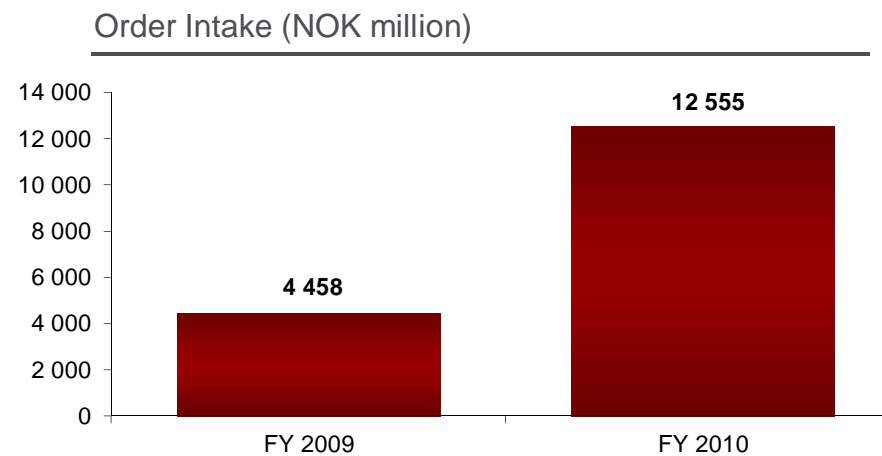
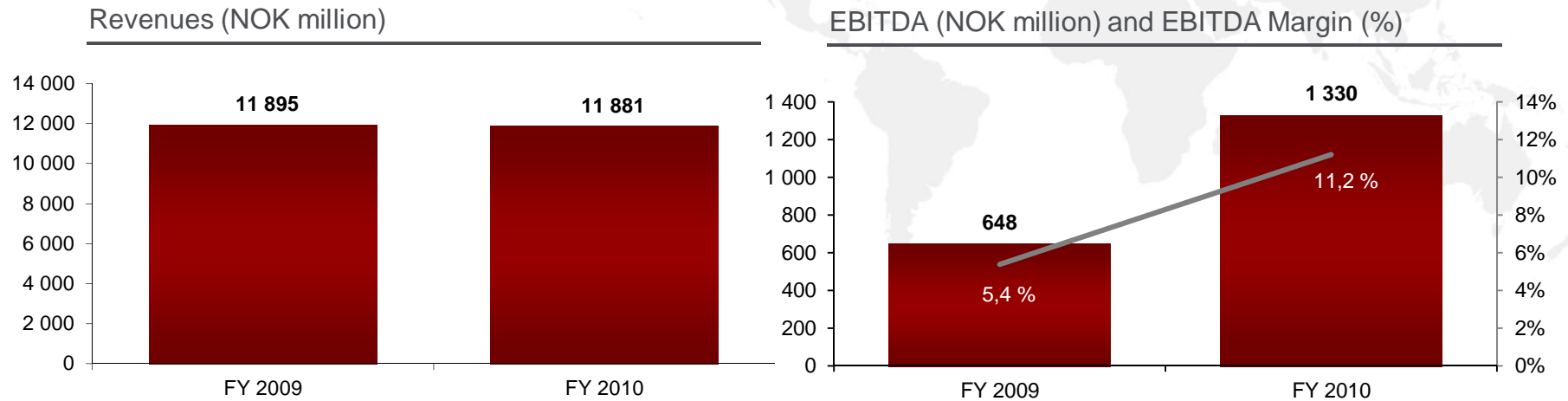




4Q 2010

Financial highlights

Much improved margins on stable revenues



Summary income statement

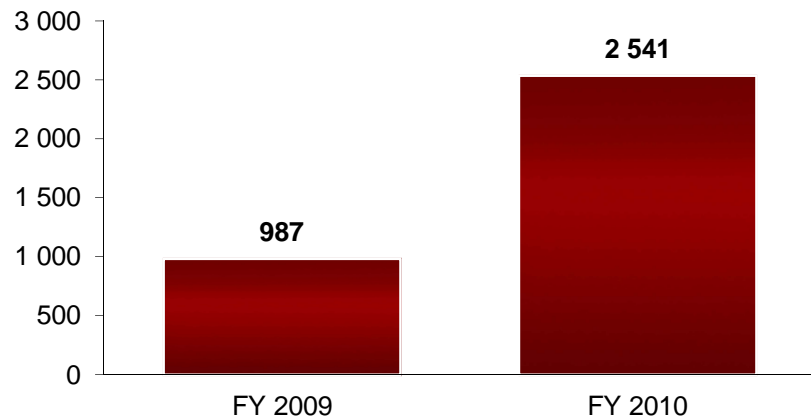
(NOK million) (unless otherwise stated)	4th quarter ended 31 Dec.			Full year ended 31 Dec.		
	2010	2009	% change	2010	2009	% change
Operating revenue	3572	4077	↓ 12	11881	11895	→ 0
COGS and changes in inventory	(2507)	(3167)	↓ 21	(8319)	(9116)	↓ 9
EBITDA	408	280	↑ 46	1330	648	↑ 105
Operating profit	376	247	↑ 52	1206	525	↑ 130
Profit before tax	398	185	↑ 115	1533	160	↑ 856
Profit after tax	326	135	↑ 142	1066	94	↑ 1034

- Lower revenues compared to 2009 due to more vessels being at a later stage of completion, contributing less to revenues
- EBITDA margin due to good project execution, and release of risk contingencies to profit
- Higher than average profit margin

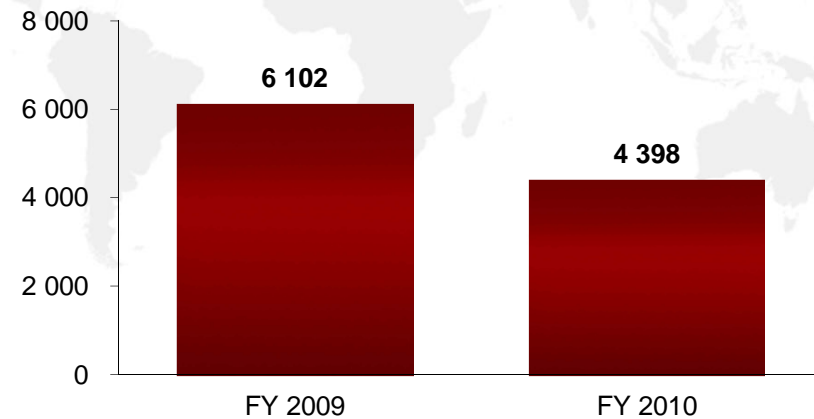
Note: As a result of rounding differences, numbers may not add up to the total

Cash and cash equivalents, and construction loans

Net Cash (NOK million)¹

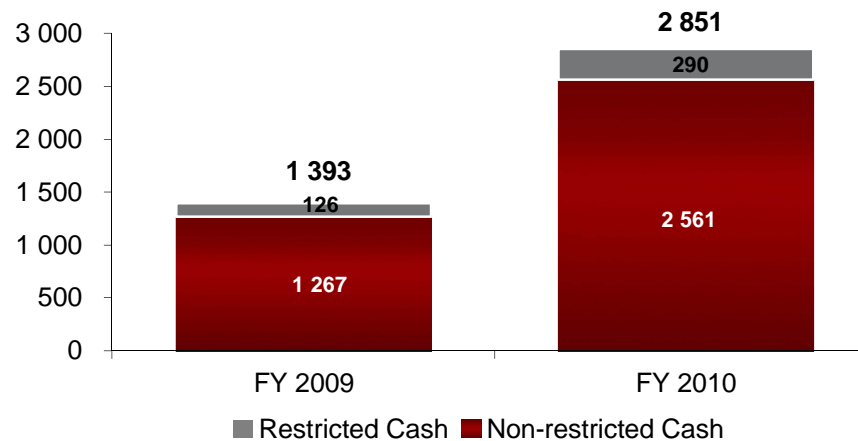


Construction Loans (NOK million)



(1) Cash and cash equivalents less sum of short-term and long-term interest bearing liabilities, excluding construction financing

Cash and Cash Equivalents (NOK million)



Major balance sheet items

(NOK million)	As at 31 Dec. 2010	As at 31 Dec. 2009
Non-current assets	1 668	1 770
Current assets	10 585	12 715
Total assets	12 253	14 485
Total equity	2 418	1 034
Non-current liabilities excl. interest bearing long-term liabilities	332	703
Interest-bearing long-term liabilities	266	335
Current liabilities excl. construction loans	4 839	6 311
Construction loans	4 398	6 102
Total liabilities	9 835	13 452
Total equity and liabilities	12 253	14 485

- Total assets reduced primarily due to delivery of several high-value projects
- Corresponding reduction in projects under construction, construction loans, and trade and other payables

Note: As a result of rounding differences, numbers may not add up to the total

Cash flow highlights

(NOK million)	4th quarter ended 31 Dec.		Full year ended 31 Dec.	
	2010	2009	2010	2009
Cash flow from				
Operating activities	658	632	969	340
Investing activities	-46	-21	-174	-199
Financing activities	707	504	673	538
Net change in cash and cash equivalents	1 318	1 114	1 468	679
Cash and cash equivalents at the beginning of financial period	1 532	374	1 393	809
Effects of currency translation differences	1	-95	-10	-95
Cash and cash equivalents at the end of financial period	2 851	1 393	2 851	1 393

- Cash flow from investing activities reflects purchase of assets, acquisition of shares in Singapore and equity participation in certain projects
- Cash flow from financing activities mainly attributable to proceeds from issuance of new shares during the initial public offering

Note: As a result of rounding differences, numbers may not add up to the total



Dividend policy

“Under our Company’s cash dividend policy, we expect our annual cash dividends to be not less than 30% of our Company’s distributable annual profit based on the recommendation of our Company’s Board of Directors [...]”¹

- The recommended dividend for 2010 will be announced in early April for approval at the Annual General Meeting in late April 2011, after the audit has been completed
- The Directors would like to inform the Shareholders that they expect to recommend STX OSV to pay up to 100% of the group profits made between 25 October 2010 (restructuring date) and 31 December 2010, based on the short consolidation period under the new group structure

(1) Source: Prospectus dated 4 November 2010. See the prospectus for further details on dividends



4Q 2010

 Outlook



Outlook

- STX OSV has experienced a significant order intake in 2010 despite a difficult market environment.
- The current offshore service market is still depressed, resulting in slow pick-up in vessel orders from ship owners.
- Based on an industry expectation for rates to improve in 2012, order momentum for vessels is expected to improve during the year.
- Increasing demand for deeper water exploration and operations in harsh environments will continue to drive demand for new vessels.
- The industry's focus on environmental performance, such as fuel efficiency and lower emissions, as well as increased safety standards and new rules and regulations, also drive demand for new designs.
- The Group believes it is recognized in the market as an innovative, competent and reliable partner and will be able to benefit from its market position to obtain new orders.

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Q&A

